



April 24, 2007

Dear Customer,

I have some news we are excited to share with you. This morning 3M announced that it has entered into a definitive agreement to acquire Innovative Paper Technologies, LLC and our sister company Powell, LLC. We expect the transaction to close in May, subject to customary closing conditions.

IPT and Powell products will complement 3M's well-known line of insulating and foil tapes, vinyl and rubber tapes, power cable accessories and electrical supplies. We take our responsibility to the industry very seriously and want to assure you that our new organization will enthusiastically carry forward the commitment and service you have come to know. Our plan moving ahead is to continue to support you as we have in the past by providing quality products.

During transitions such as this, I am sure you will have many questions, and we recognize that communication will be critical during this period. The leadership team is committed to communicating information to you and those in your organization. Someone will be contacting you in the coming days and weeks to discuss this transition.

We are excited about our future and want to again assure you that it is our goal to continue with the same business practices. Please feel free to contact your IPT Regional Sales Manager or IPT Director of Sales with any questions or concerns.

We look forward to continuing doing business with you.

Best regards,

John M. DiCarlo
President
Innovative Paper Technologies, LLC